



## Auto Dealer Utilizes BAYweb to Ensure Showroom Comfort

### The Customer

Sunset Ford is a family-owned car dealership established in 1912, with showrooms in St. Louis, MO, and Waterloo, IL. A chief goal for Sunset Ford is to keep their customers happy and inside the showroom where most interactions occur.

### The Challenge

The owner of Sunset Ford had difficulty with temperature control in the main showrooms of both dealerships. Sunset Ford wanted the customer's comfort and experience to be a top priority.

### The Solution

The dealership researched solutions to the temperature control problem and found BAYweb internet thermostats to be their best solution. Now the owner stays in touch with his HVAC systems through a smartphone, tablet, or PC. He also receives alerts to any incidents, such as power outages, so the problem can be addressed quickly before it escalates.

Sunset Ford uses the BAYweb Cloud EMS system to remotely adjust HVAC units on holidays, or when the dealerships are closed, to avoid unnecessary usage.

BAYweb alerted Sunset Ford when one of the HVAC units wasn't running at peak performance. Sunset Ford was able to promptly call a maintenance company to correct the problem before it became a bigger issue, saving the business time and money.

### Key Technologies and Implementation

- Provides the owner with more control and visibility in the energy management of his dealerships.
- Control multiple HVAC units at the same time.
- BAYweb Cloud EMS allows employees to focus on customers rather than comfort or maintenance problems.

### Customer

- Sunset Ford

### Challenge

- No centralized control or monitoring of HVAC equipment at multiple locations
- Inability to identify HVAC performance issues

### Solution

- BAYweb Professional thermostats and Cloud EMS
- Showroom temperatures can be adjusted and monitored from a smartphone, tablet or PC
- Cloud EMS health monitoring identifies performance issues before comfort is jeopardized

### Key Technologies

- Cloud EMS remote control and monitoring
- Temperature sensors and Cloud EMS alerting
- HVAC health monitoring
- Control multiple HVAC units



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